

# LOMISA HEALTHCARE



## BRIEF PRESENTATION

By José Ramón Sánchez - Director, LOMISA HEALTHCARE



# LOMISA HEALTHCARE: CAPABILITIES - 1

## Global Hospital Solutions: DESIGN, PLANNING, BUILDING:

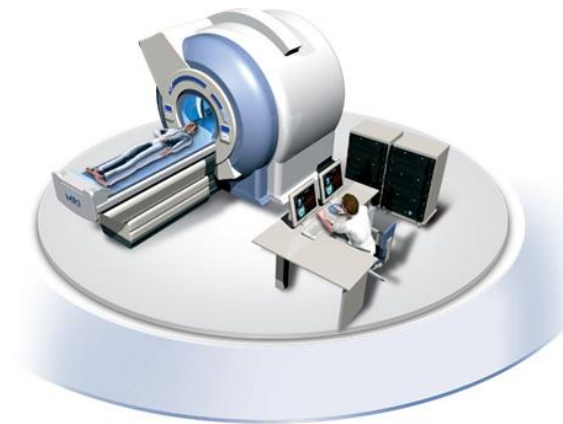
- ✓ New Hospital building or enlargement/updating of existing
- ✓ Departmental Solutions including Functional Design and Site Planning
- ✓ Special Clinical environments: ICU, OR, Nephrology, Maternity, Oncology, Imaging, Nuclear Medicine, Clinical Labs
- ✓ Design, calculation and execution of protection solutions for X-Ray, CT, Magnetic Resonance and Linear Accelerators facilities with special doors, RF Faraday cages and radiation-shielded bunkers.
- ✓ Energy Management Solutions – **through web-based SW platform “SCEE”, developed and owned by LOMISA**



# LOMISA HEALTHCARE: CAPABILITIES - 2

## Medical equipment, instruments and materials Supply (distribution)

- ✓ High technology Imaging, Surgical and Therapy Systems
- ✓ Surgical instruments and Critical Care apparatus
- ✓ Electro-medicine equipment and material supply
- ✓ Medical and nursing consumables Supply Chain
- ✓ Lab analytical instruments + auxiliary material + reagents supply
- ✓ Technical management, equipment maintenance plans and delivery
- ✓ Own SW for PACS and Tele-radiology web-based solution: IMEDIG



# LOMISA HEALTHCARE: Turnkey Projects

Whether modernizing an existing Health Care Centre, expanding its capacities, enlarging facilities, or just starting out, we offer a specialized Consultancy approach, to develop a complete, customized solution that matches the customer expectations.

## OUR CONSULTANCY & PLANNING APPROACH

- Based on existing Hospital Functional Plan or the new one we can elaborate
- We analyze Needs and Objectives to deliver consistent, reliable architectural projects and resource plans to define:
  - Technical and Clinical Infrastructures for each department/area.
  - Proper, differential circulation flows within the hospital
  - Equipment Plan and protocols for technical management
- Our CONSULTANCY, PLANNING and PROJECT MANAGEMENT teams include highly skilled, experienced engineers, HW & SW developers, architects, physicians, head nurses and managers.



# LOMISA HEALTHCARE:

## CLINICAL FURNITURE DESIGN, SELECTION and SUPPLY

We collaborate with Hospital Managers to plan a global, consistent, homogeneous furniture solution for the Centre, with specialized partners  
(Consultancy Service available for Turnkey Projects, only Supply otherwise)

**Hill-Rom**

Enhancing Outcomes for Patients and Their Caregivers...

**Specialist in Hospital beds and Patient Care solutions**



**TAILORED PROJECTS for LAB and other special ENVIRONEMENTS**



# LOMISA HEALTHCARE: CLINICAL LABORATORIES

- ✓ We supply, deliver and install any Lab Analysis equipment, selected through a wide range (> 30) of manufacturers around the world
- ✓ We run reagents continuous supply, both original manufacturer-based and generics when available (open systems)
- ✓ We equip any Lab environment with all auxiliary material for SAMPLE preparation as well

Some of our providers for Sample Preparation material, Measurement and Analysis equipment and reagents preparation and supply:



JP SELECTA  
LABORATORY EQUIPMENT MANUFACTURER

vidra**FOC**



Panreac  
LIFESCIENCES



**CONSULTANCY SERVICES** available on demand to adjust needs, select techniques and right providers for each Country, reaching any price target.

# LOMISA HEALTHCARE

## OPERATING ROOMS and SURGICAL EQUIPMENT

**MAQUET**

GETINGE GROUP ALL ABOUT MODERN, HIGH-TECH, HIGH-END SOLUTIONS for OPERATING ROOMS



We work, additionally, with 6 stable providers in the middle-range of pricing to cover the general surgical equipment and 4 stable providers to cover all specialized surgical instruments, from high-end to low-end product ranges.

Very special tools and apparatus are available too, through a wider network of manufacturers and distributors.

Special agreement with a Pakistan-based manufacturer of Surgical Instruments capable of manufacture and provide with any special surgical instrument needed, in case the one is not available in the standard catalogue. Excellent quality and CE-marked.

# LOMISA HEALTHCARE

## CRITICAL CARE UNITS: VENTILATION, MONITORING EQUIPMENT

We can design the Unit, supply prime technology and service all the critical care equipment with our 25 years-experience partner



INTELLIGENT VENTILATION technology with:



ANAESTHESIA WORKSTATIONS, all product ranges and applications with HEINEN & LÖWENSTEIN

PATIENT MONITORING, ECG, DEFIBRILATORS:





# LOMISA HEALTHCARE: DIGITAL X-RAY SYSTEMS

Our proposals for CONVENTIONAL and DIGITAL RADIOLOGY SYSTEMS:



Mobile units



Univ. Digital Radiography Systems



Multipurpose digital R/F system,  
remote-controlled tilting table



Mammography Unit



Our main partners:

**GENERAL MEDICAL MERATE:** First world manufacturer of remote-controlled systems by volume

**SEDECAL:** X-Ray Generators major Manufacturer and prestigious OEM factory specialized in mobile and conventional radiography systems

We work together with 3 independent technical support COMPANIES to service any Radiology and Nuclear Medicine equipment



# LOMISA HEALTHCARE

High-Tech, IMR, CT and PET-CT Scanners from PHILIPS



High-Tech, Digital Cardio-Vascular Interventional Systems from PHILIPS



# LOMISA HEALTHCARE

Pre-owned, refurbished and fully updated CT & MR Units with



**Whether replacing an existing system, expanding imaging capacity or just starting out, a refurbished system is a reliable, cost-effective option when you get a solid warranty (always 12-month), offered by a real specialist.**

Carefully tested and de-installed by Link engineers, the refurbished systems undergo in-house technical and cosmetic refurbishment procedures before being tested and shipped for installation at their final destination. Engineers will ensure the whole process through power on and calibration.

**LINK REFURBISHED EQUIPMENT SUPPLY CHAIN for RELIABLE & COST-EFFECTIVE SOLUTIONS:**

**De-INSTALL (key to ensure quality) – REFURBISHING - TESTING - TRANSPORT – INSTALLATION, SET UP & TEST – MAINTENANCE**

**Systems often available (from GE):**

**CT Scanners:** LightSpeed (QXi, Plus, Ultra, VCT) - BrightSpeed (Elite, Select)

**IMR Systems:** 1.5T and 3T Signa (LX, Excite II, HD, HDxT) - 0.2T Profile - 0.35T Ovation

**Some 20 models of X-Ray tubes available from GE, Comet, Philips, Siemens, Dunlee and Toshiba**



# LOMISA HEALTHCARE: special Imaging modalities

We can supply, through specific purpose distribution agreements for Africa, very special Imaging solutions, at an affordable cost of owning:



The only PET-CT-MR integrated system in the world

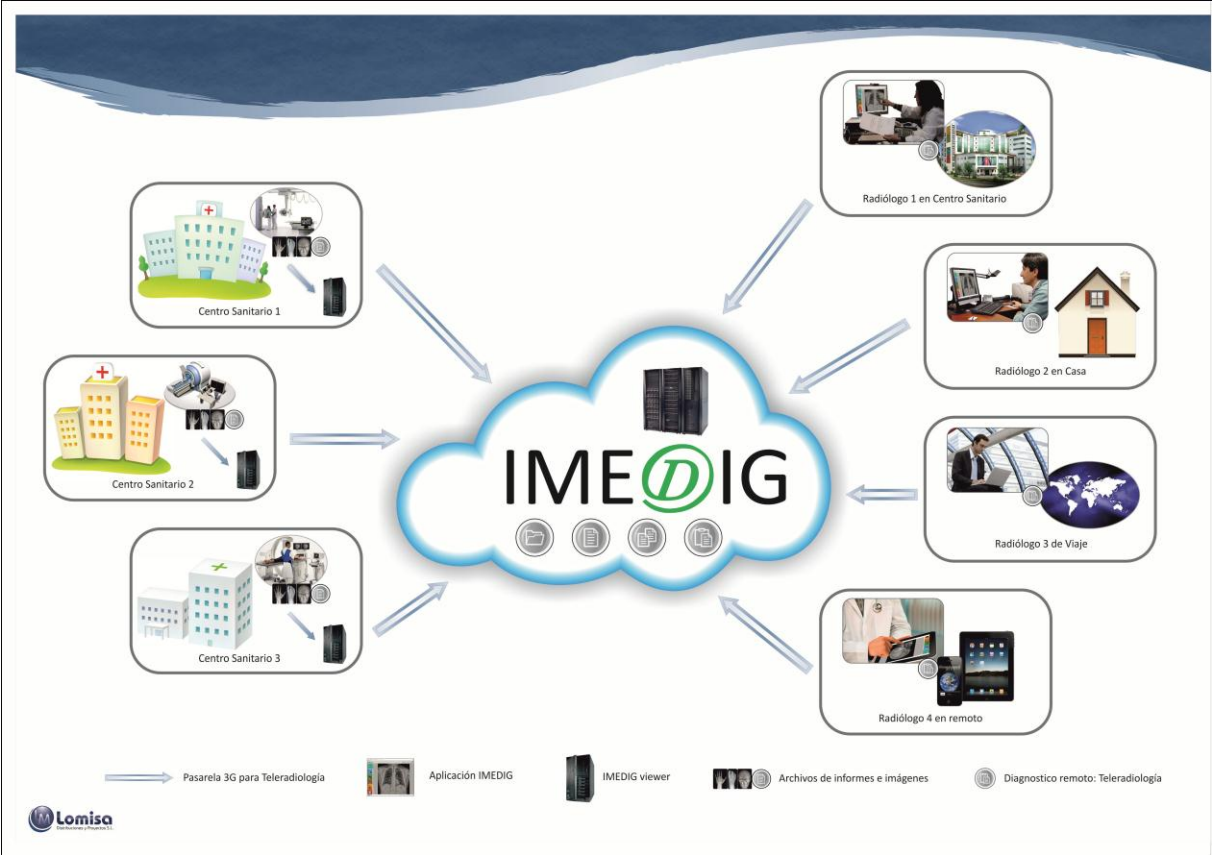


Talent series: Open Permanent Magnet MRI System



# LOMISA HEALTHCARE:

Our own tele-radiology web-based solution to connect remote locations with your hospital to cut the investment cost



# LOMISA HEALTHCARE

- ✓ Call us to consult your needs and expectations
  - ✓ Put our Consultants and partners network work for you
  - ✓ Bring our long experience in Health Care facilities to your Centre
    - ✓ Access and set-up smart, proven medical technology through real experts
    - ✓ Let us work together to reach your goals. With FLEXIBILITY



**THANK YOU**